

NICK J. ORTNER

FSA, MAAA

Principal and Consulting Actuary

nick.ortner@milliman.com

Main +1 262 784 2250 | Office +1 262 796 3403 | Cell +1 608 630 3324



Current Responsibility

Nick Ortner is a principal and consulting actuary in the Milwaukee office of Milliman. He joined the firm in 2016.

Professional Work Experience

Nick's areas of expertise include traditional health insurance, employer benefit programs, and product development and management in the ancillary / supplemental accident and health (A&H) and student health and higher education product space. His current responsibilities include Medicare Advantage bid development, Medicare Supplement pricing and analyses, ancillary / supplemental product pricing and development, and employer benefit consulting and pricing.

Nick has over 30 years of leadership and product innovation and development experience with national consulting firms and insurance carriers. Prior to Milliman, he held management roles where he was responsible for product development, financial performance, and sales partnership growth and expansion.

Nick's insurance carrier experience includes a role as Appointed Actuary and leadership with ancillary / supplemental A&H, Medicare Supplement, group benefit product development and pricing, underwriting, rate filing, and regulatory reviews and compliance.

Professional Designations

- Fellow, Society of Actuaries
- Member, American Academy of Actuaries

Education

BBA, Actuarial Science, University of Wisconsin

Presentations and Publications

- Best Practices and Hot Topics for Health Appointed Actuaries. SOA Valuation Actuary Conference. August 2025.
- MA Headwinds are not Necessarily MedSupp Tailwinds. Medicarians Conference. April 2025.
- Hemorrhage Chicken – The Rating Future of MedSupp. Medicarians Conference. April 2023.
- If Scientifically Solved, What are the Implications? Future of Transplantation Conference. November 2022.
- College Textbook Subscription Programs – A New School Way to Secure Course Materials. October 2022.
- Overview of Marketing and Sales, Group Insurance (8th edition). July 2021.
- Let's Make a Deal – Professionalism is Nonnegotiable, Society of Actuaries webcasts. November / December 2019 through 2023.
- MedSupp Underwriting and Innovation, 2019 Medicare Supplement Summit. June 2019.

Affiliations

- Member, Employee Benefits – Active Benefits Subcommittee, American Academy of Actuaries
- Served on Membership Workgroup, National Association of Dental Plans
- Past chairperson and board member of the Marketing and Distribution and Entrepreneurial Actuaries sections, Society of Actuaries